

# Agenda | THEME: Over The Horizon

AVAILABILITY. ADAPTABILITY. SUSTAINABILITY.



Monday, September 16, 2024

Time	Event	Speaker	Room
7:00 AM	<b>Registration [Pre-Conference; Exhibitors; Sponsors]</b>		Main Hall
8:30 AM– 1:00 PM	<p><b>Pre-Conference – 1: Emergency Vehicle Technician (EVT) Training &amp; Testing</b> Emergency Vehicle Technician Testing Date with optional Training over Minor PM and Major PM Intervals and what they consist of as well as NFPA’s guidelines for Quarterly/Annual Checklists and PMs.</p> <p>Sessions time for testing: (1) 8:30 am – 10:30 am (2) 11 am – 1 pm</p>	<p><b>Joshua Derrick – Trainer Industrial Power Truck and Equipment</b></p> <p><b>Robert Barron - Proctor Division Chief Flower Mound Fire Department</b></p>	<p>Galleon I – Training</p> <p>Galleon II – Testing</p>
	<p><b>Pre-Conference – 3: Fleet Best Practices</b> Managing a fleet of vehicles can be a complex task, but there are several best practices that can help make it more manageable. We will discuss best practices and by how regularly reviewing and updating your fleet management plan, you can help ensure that your organization's vehicles are safe, efficient, and cost-effective. This session will be more oriented to the industry and we will use our software to demonstrate the practices, but it will not be FASTER Training.</p>	<p><b>Mike Brawley; Jeremy Angus</b></p> <p><b>FASTER Asset Solutions</b></p>	Harbor
12:00 PM	<b>Registration OPENS for ALL Attendees</b>		Main Hall
2:00 PM* [90 mins]	<p><b>Opening Ceremony Welcome to City of Galveston</b></p> <hr/> <p><b>KEYNOTE SPEAKER:</b> <b>GALVESTON UNBROKEN:</b> A Journey Through Resilience, Recovery, and Future Preparedness</p> <hr/> <p>Learn about Galveston’s History and the tragedies and triumphs the island has seen over the years. Plus, what is being done to prevent another “Great Storm of 1900.”</p>	<p>VINCE LOREFICE</p> <p><b>Executive Director of Coastal Operations; Galveston Park Board</b></p>	Grand Ballroom A
3:45 – 4:45 PM	<b>EXPO HALL</b>		Exhibit Hall B
5:00 PM	<p><b>Welcome Reception - SEA WOLF PARK Pre-Registration REQUIRED</b></p>	<b>Transportation Provided Starting at 5:00pm</b>	

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Tuesday, September 17, 2024

Time	Event	Speaker	Room
7:00 AM	<b>Registration</b>		<b>Pre-Function Space</b>
7:30 – 9:00 AM	<b>Breakfast in EXPO</b>		Exhibit Hall B
8:00 AM	<b>Learning Session – Tech 0.1</b>		Harbor
9:00 AM	<p><b>Learning Session - 1.1   Taking your PM program to the next level</b>                      Are you tracking and performing the right tasks and are those tasks being completed on time? You should be spending 80% of your time Managing your PM program. If you have an excellent PM program, everything else will fall into place. I will share some real-life samples of a good PM program and what types of predictive items to look for during your PM inspections. How to set up and manage all the different PM types and cycles in order to stay in compliance with the manufacturer’s recommendations as well as maintain good customer service utilizing a ‘Service Level Agreement’ program.</p>	Danny Brashear   AssetWorks	Galleon I
	<p><b>Learning Session - 1.2   Recruiting and Retaining Your Most Valuable Resource - Your Technicians</b>                      In the dynamic landscape of fleet management, recruiting and retaining skilled technicians is paramount for operational excellence. This presentation delves into the critical aspects of building and maintaining a robust team of fleet technicians.</p>	Tony Yankovich   RTA	Galleon II
	<p><b>Learning Session - 1.3   Charging Ahead: Strategic EV Fleet Planning!</b>                      Explore the strategic aspects of transitioning to an electric fleet in this comprehensive panel discussion. Learn about key considerations for EV fleet acquisition, in-depth planning and analysis for charging infrastructure, and funding opportunities to support your initiatives. This session aims to equip fleet managers with the knowledge needed to make informed decisions and achieve operational excellence.</p>	Mike Epsky   Sourcewell	Galleon III
	<p><b>Learning Session – Tech   Electrical System Diagnosis (2.5 hrs)</b>                      Today’s Automotive electrical systems have gotten more complex than any of us would ever have dreamed possible. From Advanced Driver Assistance Systems to wireless throttle systems, what we thought was impossible is now parked in everyone’s garage.                      While we all enjoy the added amenities of our new vehicles, we still need people that have the ability to diagnose and repair the complex systems that make these vehicles run.                      During the course, we will be looking at several topics. Some are basic, while many are more involved.</p>	Matt Mills   Texas State Technical College	Harbor
10:00 AM	<b>Learning Session - 2.1   PANEL &amp; SHOP TALK on Taking your PM program to the next level</b>	AZ FleetPros Chapter	Galleon I

	Join us for an informative panel discussion featuring leading government fleet vendors and municipal fleet managers, as they reflect on the insights from the previous session on Managing Your PM Program. This interactive forum will dive into a comprehensive Q&A session, inviting attendees to engage directly with industry experts. Participants will have the unique opportunity to exchange best practices, share real-world experiences, and explore ongoing challenges in the field of fleet management. Don't miss this chance to connect with peers and leaders, gaining valuable perspectives and solutions for the future of fleet operations.		
	<p><b>Learning Session - 2.2   PANEL &amp; SHOP TALK on Recruiting and Retaining Your Most Valuable Resource - Your Technicians</b></p> <p>Join us for an informative panel discussion featuring leading government fleet vendors and municipal fleet managers, as they reflect on the insights from the previous session on Recruiting and Retaining Fleet Technicians. This interactive forum will dive into a comprehensive Q&amp;A session, inviting attendees to engage directly with industry experts. Participants will have the unique opportunity to exchange best practices, share real-world experiences, and explore ongoing challenges in the field of fleet management. Don't miss this chance to connect with peers and leaders, gaining valuable perspectives and solutions for the future of fleet operations.</p>	TX FleetPros Chapter	Galleon II
	<p><b>Learning Session - 2.3   PANEL &amp; SHOP TALK on Strategic EV Fleet Planning!</b></p> <p>Join us for an informative panel discussion featuring leading government fleet vendors and municipal fleet managers, as they reflect on the insights from the previous session on key considerations for EV Fleet initiatives. This interactive forum will dive into a comprehensive Q&amp;A session, inviting attendees to engage directly with industry experts. Participants will have the unique opportunity to exchange best practices, share real-world experiences, and explore ongoing challenges in the field of fleet management. Don't miss this chance to connect with peers and leaders, gaining valuable perspectives and solutions for the future of fleet operations.</p>	CO FleetPros Chapter	Galleon III
	<b>Learning Session – Tech   Electrical System Diagnosis (continued)</b>	Matt Mills   Texas State Technical College	Harbor
11:15 - 12:00 PM	<b>Business Meeting and Lunch</b>		Grand Ballroom A
12:00 PM	<p><b>KEYNOTE SPEAKER:</b></p> <hr/> <p>CONNECTING ACROSS GENERATIONS: FIVE GENERATIONS AT WORK</p> <hr/> <p>There's no question that each generation brings a unique perspective into the workplace. Whether it's embracing emojis in communication, asking for efficiency in meetings, establishing clarity through hierarchy, or demanding more flexible schedules... every generation has left its mark. Unfortunately, lack of generational awareness can make it easy for workplace dynamics to sour. Rather than seeking to understand, we start to point fingers. Communication and collaboration suffer, engagement dips, and leaders find themselves asking "what can I do to keep everyone happy?"</p>	<p>LISA WALDEN</p> <p><b>Co-Founder Good Company Consulting</b></p>	

1:15 pm	<p><b>Learning Session - 3.1   FleetPros: Inside the Association: Benefits, Partnerships, and Leadership Opportunities</b></p> <p>The interactive format of the session promises to facilitate a dynamic exchange of ideas, encouraging attendees to voice their experiences and aspirations. As fleet professionals consider the evolving landscape of government fleet management, the discussion will pivot towards how increased involvement in FleetPros can not only enhance their professional trajectories but also contribute significantly to the industry's growth and standards. The board members will provide practical examples of how taking on leadership roles within the organization has benefited others in the past, aiming to inspire a new wave of volunteers ready to contribute their expertise and enthusiasm at all levels of the association. This session is essential for anyone looking to maximize their membership and impact in the fleet management community.</p>	Harold Siguenza and Dave Gonzales   FleetPros	Galleon I
	<p><b>Learning Session - 3.2   Placing More Texans in Higher Paying Jobs</b></p> <p>In this session we will discuss Texas State Technical College and dive into why we strive to help Place More Texans in Higher Paying Jobs. This will be an in-depth conversation relating to recruiting and hiring Texas talent within the Automotive, Diesel, and Automotive Collision fields. We will discuss changes to recruiting methods and how to best relate to today's technical students. In addition, we will cover post graduate/incumbent workforce training opportunities and methods and how to fund these opportunities.</p>	Alicia Cruz & Dawson Cudd   Texas State Technical College	Galleon II
	<p><b>Learning Session – Tech   Advanced Driver Assistance System [ADAS]: What to know and prepare for (2.5hrs)</b></p> <p>The ADAS that we currently see in today's vehicles can be traced back to the 1990's where Japanese manufacturers developed an Adaptive Cruise Control System. Today, we see everything from Adaptive Cruise Control to GPS mapping, to collision avoidance and on and on. The goal of the system is to eventually have an autonomous vehicle that is much safer than the vehicles of the past, and can help to cut the automotive death rate significantly.</p> <p>While the ADAS system is extremely complicated, the diagnosis process is not that difficult. The components can be tested with many of the higher level scan tools available on the market. The calibration tools required for the different vehicles are where the significant cost lies. Many times, the repair shops will make the necessary repairs and sublet the calibration out to another shop that specializes in the recalibration procedures. The cost of the calibration systems is the reason for this decision.</p>	George Williams   Texas State Technical College	Harbor
2:30 pm	<p><b>Learning Session - 4.1   5 Sustainable Remarketing Solutions for the Modern Fleet</b></p> <p>In this open discussion, Fleet Professionals will explore the differing Remarketing solutions focusing on the Pros and Cons of each. They will come out of the program much better, able to evaluate the merits of different solutions based on key factors such as Sustainability, cost avoidance, financial returns and the burden of certain solutions on agency staff. They will then be able to better put a total cost on each type of solution which will help them better explore if they're going in the right direction from a Remarketing perspective.</p>	Heidi Feiden   Gov Deals	Galleon I
	<p><b>Learning Session - 4.2   Communicating So People Can Hear You</b></p> <p>In today's workplace culture, the loudest voice in the room is the one that gets heard. In meetings, the employee that can articulate their thoughts fastest is labeled a rock star.</p> <p>In digital communication, one person groans at the sight of a text message while another cringes when listening to voicemail. <b>Just like that, a message can be misinterpreted, and a whole chain of events is set into motion:</b></p>	Lisa Walden   Good Company Consulting	Galleon II

	<b>people are frustrated, valuable time is lost, and team dynamics sour.</b> This presentation offers concrete communication strategies on how leaders can lean into context and curiosity so that everyone’s voice is heard, and nothing gets lost in translation.		
	<b>Learning Session – 4.3   Increase the Lifetime Value of Your Vehicles with Real-time Sensor Data</b> Connected vehicles can generate up to 25 GB worth of data every hour. It’s time to use that data to your advantage with real-time sensor data insights. This session will cover how to use maintenance-related sensor data to affect positive change based on advanced analytical insights from a vehicle’s diagnostics (i.e. tire PSI, battery voltage, fuel level). Additionally, electric vehicles have pushed the advancement of sensor technology, aimed at improving safety and vehicle reliability. Telematics users have access to a massive amount of data – having access to real-time sensor data in your maintenance workflow helps maintenance technicians become more efficient and proactive.	Stefano Daneri   Fleetio	Galleon III
	<b>Learning Session – Tech   Advanced Driver Assistance System [ADAS]: What to know and prepare for (continued)</b>	George Williams   Texas State Technical College	Harbor
3:30 PM	<b>EXPO</b>		Exhibit Hall B
5:00 PM	<b>Awards Reception – Sponsored by Sourcewell</b>		<b>Grand Ballroom A</b>
7:00 PM	<b><i>FREE EVENING</i></b>		

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Wednesday, September 18, 2024

Time	Event	Speaker	Room
7:30 AM	<b>Registration</b>		
8:00 am	<p><b>Breakfast &amp; KEYNOTE SPEAKER:</b></p> <p><b>SUSTAINABILITY IN TEXAS: CAP METRO'S PROJECT CONNECT</b></p> <p>The foundation for the future of Austin's mobility is being created now. Breaking a 12-year streak as the country's fastest-growing large metro area, Austin and its surrounding communities slipped into second place between 2022 and 2023. This growth is being mirrored in the growth and expansion of CapMetro. Rail, transit, micro-transit, paratransit, and last mile (bikes and scooters) are all being expanded to confront the challenges of traffic congestion and reduce carbon emissions impacting our climate. CapMetro is uniquely positioned to provide environmental leadership and stewardship through thoughtful and deliberate fleet management decisions. Fleet managers, too, are uniquely positioned to provide the same thoughtful, deliberate, and responsible leadership for their entity or agency. The tool kit you need today is not too different from the one you have used in the past, and today, we will explore what approach, tools, and knowledge you will need to lead your fleet into the future.</p>	<p>DAVE CARR</p> <p><b>Director, Zero Emissions Bus Programs   Capital Metropolitan Transportation Authority</b></p>	Grand Ballroom A
9:30 – 11:30am	<b>EXPO</b>		Exhibit Hall B
9:30 am	<p><b>Learning Session - 5.1   Budget Forecasting</b></p> <p>The many aspects of Budgeting within the Fleet Industry. LO1: As a fleet professional, budget will be used in many ways. This presentation is an overview of the various manners in which budgeting plays an important role in the day-to-day operations of Fleet Management. LO2: The presentation will also assist staff aspiring to become fleet professionals to gain the additional knowledge to take the next step in their fleet career. LO3: All levels of fleet staff can benefit from this presentation, even if you are not currently looking to join the administrative world. This information will help you to understand how typically budgets come about and how they are managed within the fleet and the public environment.</p>	Beth Casillas   City of Buckeye, AZ	Galleon I
	<p><b>Learning Session - 5.2   Emergency and Warning Light Installation</b></p> <p>We will be discussing the basics of installing warning lights, locations, how to properly wire, run wires, program the flash patterns, switching, fusing etc.</p>	Randy Todaro Ethan Hibbeler   Texas Fleet Outfitters	Galleon II
	<p><b>Learning Session - 5.3   eFleet Working Group: Electrification Insights from Colorado Fleet Professionals</b></p> <p>In 2022, Drive Clean Colorado (DCC) created the "eFleet Working Group" to support fleet electrification in Colorado by providing a forum where fleet professionals can connect, collaborate, and share electrification experiences and information. The group is comprised of over 60 fleet and sustainability</p>	Bonnie Trowbridge   Drive Clean Colorado	Galleon III

	professionals representing public and private fleets across the state, including local governments, state agencies, and school districts. The group meets every other month at a member fleet facility to discuss topics such as funding opportunities, zero-emission transportation technologies, EV charging infrastructure, procurement strategies, and workforce development. The information shared in this group has not only been beneficial to the member fleets in attendance but has also informed the design and development of programs like DCC's Clean Fleets initiative and state grant opportunities.		
10:30 am	<p><b>Learning Session - 6.1   Procurement and You! Learning how and why the procurement process is important to you.</b></p> <p>Understanding the correct way to navigate procurement with the municipalities and beyond. This learning session will show you the best way as a vendor and end user to understand the process of government procurement. It will also show managers the best way to find contracts and cooperatives to support your organization in the buying processes. This topic will also touch on vendor-to-customer relationships and how important they are for effective Fleet Management success for the Vendors and Fleet Managers.</p>	Erick van Hofwegen   Maricopa County, AZ	Galleon I
	<p><b>Learning Session - 6.2   What Can APWA's CFPF certification do for me?</b></p> <p>The APWA Certified Public Fleet Professional was created by subject matter experts for Fleet Professionals in the Public sector. The purpose of the Certified Public Fleet Professional credential is to promote excellence in fleet management by advancing the knowledge and practice of public fleet professionals to benefit communities through quality fleet services. The program was developed for individuals to advance their careers and provide succession planning opportunities for agencies. The CFPF is for the experienced public fleet management professional and for those with experience in the field who are interested in a credential that will promote a career in public fleet asset management services.</p>	Tim Cass   APWA Advocate	Galleon II
	<p><b>Learning Session - 6.3   The Push for Electric School Buses</b></p> <p>Attendees of this informative session will gain a comprehensive understanding of the benefits of the growing trend of electric school buses (ESBs) in the United States. As the presenter discusses key details around school bus models, battery electric vehicles (BEVs), charging infrastructure considerations, national trends, and real-world case studies, you will leave better informed around both the rationale and means for transitioning diesel fleets to clean, cost-effective ESB alternatives. Specific benefits include learning about the improved health and environmental gains from reduced emissions, the potential savings for budget-constrained districts from lower fuel and maintenance costs, understanding charging infrastructure capabilities that support and optimize growing EV fleets, and appreciation of national momentum and funding opportunities accelerating adoption.</p>	Brad Lanier   ICF	Galleon III
11:30 AM	<p><b>Lunch sponsored by FleetPros AZ Chapter</b></p> <p><b>Preview of FleetPros 2024 Hosted by AZ Chapter</b></p>		Grand Ballroom A
12:00 PM	<b>Exhibitors Move-out</b>		
12:30 – 2:00pm	<p><b>Learning Session – 7.1 SHOP TALK LIVE   Navigating the Future: Fleet Industry Trends Unveiled</b></p> <p>Join us for an insightful Q&amp;A session where industry leaders and manufacturers converge to explore what lies beyond the horizon for the fleet industry in availability, renewability and sustainability. From</p>	Bailey Bible   Moderator   Industrial Power Truck & Equipment	Galleon I

	alternative fueled vehicles to supply chain challenges, we'll delve into the key trends shaping the landscape in 2024 and beyond. Discover how telematics, autonomous technology, and data analysis tools are revolutionizing fleet management.		
2:30 PM	<b>Closing Reception – POOL PARTY (Hilton)</b>  Networking at its finest.		Hilton Pool