

Agenda | THEME: Over The Horizon

AVAILABILITY. ADAPTABILITY. SUSTAINABILITY.

Monday, September 16, 2024



Time	Event	Speaker	Room
7:00 AM	Registration [Pre-Conference; Exhibitors; Sponsors]		Main Hall
8:30 AM– 1:00 PM	<p>Pre-Conference – 1: Emergency Vehicle Technician (EVT) Training & Testing Emergency Vehicle Technician Testing Date with optional Training over Minor PM and Major PM Intervals and what they consist of as well as NFPA’s guidelines for Quarterly/Annual Checklists and PMs.</p> <p>Sessions time for testing: (1) 8:30 am – 10:30 am (2) 11 am – 1 pm</p>	<p>Joshua Derrick – Trainer</p> <p>Industrial Power Truck and Equipment</p> <p>Robert Barron - Proctor</p> <p>Town of Flower Mound, TX</p>	<p>Galleon I – Training</p> <p>Galleon II – Testing</p>
	<p>Pre-Conference – 2: Increasing Your Communications Capacity The world, society, business and our economy are changing rapidly. This program is designed to help you understand the complex world of communications and tools that will help you improve relationships, customer service, conflict resolution, management, marketing and performance. This workshop uses specific examples from business, local government, and higher education to explain human behavior. We use the scientifically tested Emergenetics Profile to identify thinking preferences and behaviors. The participants learn about innovative communication skills by using current examples, understanding advanced concepts, role playing and experiential learning.</p>	<p>Dallas Everhart</p> <p>3e Leadership</p>	Yacht
	<p>Pre-Conference – 3: Fleet Best Practices Managing a fleet of vehicles can be a complex task, but there are several best practices that can help make it more manageable. We will discuss best practices and by how regularly reviewing and updating your fleet management plan, you can help ensure that your organization's vehicles are safe, efficient, and cost-effective. This session will be more oriented to the industry and we will use our software to demonstrate the practices, but it will not be FASTER Training.</p>	<p>Mike Brawley; Kelly Brown; Jeremy Angus</p> <p>FASTER Asset Solutions</p>	Harbor
12:00 PM	Registration OPENS for ALL Attendees		Main Hall
2:00 PM* [90 mins]	<p>Opening Ceremony Welcome to City of Galveston</p>		Grand Ballroom A
	<p>KEYNOTE SPEAKER:</p> <p>GALVESTON UNBROKEN: A Journey Through Resilience, Recovery, and Future Preparedness</p> <p>Learn about Galveston’s History and the tragedies and triumphs the island has seen over the years. Plus, what is being done to prevent another “Great Storm of 1900.”</p>	<p>VINCE LOREFICE</p> <p>General Manager Parks; Galveston Park Board</p>	

3:45 – 4:45 PM	EXPO HALL		Exhibit Hall B
5:00 PM	Welcome Reception - SEA WOLF PARK <i>Pre-Registration REQUIRED</i>	Transportation Provided Starting at 5:00pm	

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Tuesday, September 17, 2024

Time	Event	Speaker	Room
7:00 AM	Registration		Pre-Function Space
7:30 – 9:00 AM	Breakfast in EXPO		Exhibit Hall B
8:00 AM	Learning Session – Tech 0.1 	tbd	Harbor
9:00 AM	<p>Learning Session - 1.1 Taking your PM program to the next level Are you tracking and performing the right tasks and are those tasks being completed on time? You should be spending 80% of your time Managing your PM program. If you have an excellent PM program, everything else will fall into place. I will share some real-life samples of a good PM program and what types of predictive items to look for during your PM inspections. How to set up and manage all the different PM types and cycles in order to stay in compliance with the manufacturer’s recommendations as well as maintain good customer service utilizing a ‘Service Level Agreement’ program.</p>	Danny Brashear AssetWorks	Galleon I
	<p>Learning Session - 1.2 Recruiting and Retaining Your Most Valuable Resource - Your Technicians In the dynamic landscape of fleet management, recruiting and retaining skilled technicians is paramount for operational excellence. This presentation delves into the critical aspects of building and maintaining a robust team of fleet technicians.</p>	Tony Yankovich RTA	Galleon II
	<p>Learning Session - 1.3 Beware of high voltage! Avoid a shocking experience when transitioning your shop to work on electric vehicles. EVs generate, store, and consume enormous amounts of electricity. Technicians need to respect these mini power plants when performing routine maintenance by using insulated tools and clothing. You’ll also need to map out your shop to give each EV their required space and protect everyone from dangerous discharge. Don't know where to start? We can help. Join us for this interactive panel discussion so you can confidently flip the switch to EVs.</p>	Kyle Klunenbergenberg Sourcewell	Galleon III
	<p>Learning Session – Tech Electrical System Diagnosis (2.5 hrs) Today’s Automotive electrical systems have gotten more complex than any of us would ever have dreamed possible. From Advanced Driver Assistance Systems to wireless throttle systems, what we thought was impossible is now parked in everyone’s garage. While we all enjoy the added amenities of our new vehicles, we still need people that have the ability to diagnose and repair the complex systems that make these vehicles run. During the course, we will be looking at several topics. Some are basic, while many are more involved.</p>	Texas State Technical College	Harbor
10:00 AM	Learning Session - 2.1 PANEL & SHOP TALK on Taking your PM program to the next level	AZ FleetPros Chapter	Galleon I

	Join us for an informative panel discussion featuring leading government fleet vendors and municipal fleet managers, as they reflect on the insights from the previous session on Managing Your PM Program. This interactive forum will dive into a comprehensive Q&A session, inviting attendees to engage directly with industry experts. Participants will have the unique opportunity to exchange best practices, share real-world experiences, and explore ongoing challenges in the field of fleet management. Don't miss this chance to connect with peers and leaders, gaining valuable perspectives and solutions for the future of fleet operations.		
	Learning Session - 2.2 PANEL & SHOP TALK on Recruiting and Retaining Your Most Valuable Resource - Your Technicians Join us for an informative panel discussion featuring leading government fleet vendors and municipal fleet managers, as they reflect on the insights from the previous session on Recruiting and Retaining Fleet Technicians. This interactive forum will dive into a comprehensive Q&A session, inviting attendees to engage directly with industry experts. Participants will have the unique opportunity to exchange best practices, share real-world experiences, and explore ongoing challenges in the field of fleet management. Don't miss this chance to connect with peers and leaders, gaining valuable perspectives and solutions for the future of fleet operations.	TX FleetPros Chapter	Galleon II
	Learning Session - 2.3 PANEL & SHOP TALK on Beware of high voltage! Join us for an informative panel discussion featuring leading government fleet vendors and municipal fleet managers, as they reflect on the insights from the previous session on Shop Requirements for EV Fleet Maintenance. This interactive forum will dive into a comprehensive Q&A session, inviting attendees to engage directly with industry experts. Participants will have the unique opportunity to exchange best practices, share real-world experiences, and explore ongoing challenges in the field of fleet management. Don't miss this chance to connect with peers and leaders, gaining valuable perspectives and solutions for the future of fleet operations.	CO FleetPros Chapter	Galleon III
	Learning Session – Tech Electrical System Diagnosis (continued)	Texas State Technical College	Harbor
11:15 - 12:00 PM	Business Meeting and Lunch		Grand Ballroom A
12:00 PM	KEYNOTE SPEAKER: <hr/> CONNECTING ACROSS GENERATIONS: FIVE GENERATIONS AT WORK <hr/> <p>There's no question that each generation brings a unique perspective into the workplace. Whether it's embracing emojis in communication, asking for efficiency in meetings, establishing clarity through hierarchy, or demanding more flexible schedules... every generation has left its mark. Unfortunately, lack of generational awareness can make it easy for workplace dynamics to sour. Rather than seeking to understand, we start to point fingers. Communication and collaboration suffer, engagement dips, and leaders find themselves asking "what can I do to keep everyone happy?"</p>	LISA WALDEN Co-Founder Good Company Consulting	

1:15 pm	<p>Learning Session - 3.1 FleetPros: Inside the Association: Benefits, Partnerships, and Leadership Opportunities</p> <p>The interactive format of the session promises to facilitate a dynamic exchange of ideas, encouraging attendees to voice their experiences and aspirations. As fleet professionals consider the evolving landscape of government fleet management, the discussion will pivot towards how increased involvement in FleetPros can not only enhance their professional trajectories but also contribute significantly to the industry's growth and standards. The board members will provide practical examples of how taking on leadership roles within the organization has benefited others in the past, aiming to inspire a new wave of volunteers ready to contribute their expertise and enthusiasm at all levels of the association. This session is essential for anyone looking to maximize their membership and impact in the fleet management community.</p>	Harold Siguenza and Dave Gonzales FleetPros	Galleon I
	<p>Learning Session - 3.2 Placing More Texans in Higher Paying Jobs</p> <p>In this session we will discuss Texas State Technical College and dive into why we strive to help Place More Texans in Higher Paying Jobs. This will be an in-depth conversation relating to recruiting and hiring Texas talent within the Automotive, Diesel, and Automotive Collision fields. We will discuss changes to recruiting methods and how to best relate to today's technical students. In addition, we will cover post graduate/incumbent workforce training opportunities and methods and how to fund these opportunities.</p>	Alicia Cruz & Adam Barber Texas State Technical College	Galleon II
	<p>Learning Session - 3.3 Sustainability</p>		Galleon III
	<p>Learning Session – Tech Advanced Driver Assistance System [ADAS]: What to know and prepare for (2.5hrs)</p> <p>The ADAS that we currently see in today's vehicles can be traced back to the 1990's where Japanese manufacturers developed an Adaptive Cruise Control System. Today, we see everything from Adaptive Cruise Control to GPS mapping, to collision avoidance and on and on. The goal of the system is to eventually have an autonomous vehicle that is much safer than the vehicles of the past, and can help to cut the automotive death rate significantly.</p> <p>While the ADAS system is extremely complicated, the diagnosis process is not that difficult. The components can be tested with many of the higher level scan tools available on the market. The calibration tools required for the different vehicles are where the significant cost lies. Many times, the repair shops will make the necessary repairs and sublet the calibration out to another shop that specializes in the recalibration procedures. The cost of the calibration systems is the reason for this decision.</p>	Texas State Technical College	Harbor
2:30 pm	<p>Learning Session - 4.1 5 Sustainable Remarketing Solutions for the Modern Fleet</p> <p>In this open discussion, Fleet Professionals will explore the differing Remarketing solutions focusing on the Pros and Cons of each. They will come out of the program much better, able to evaluate the merits of different solutions based on key factors such as Sustainability, cost avoidance, financial returns and the burden of certain solutions on agency staff. They will then be able to better put a total cost on each type of solution which will help them better explore if they're going in the right direction from a Remarketing perspective.</p>	Heidi Felden Gov Deals	Galleon I
	<p>Learning Session - 4.2 Communicating So People Can Hear You</p> <p>In today's workplace culture, the loudest voice in the room is the one that gets heard. In meetings, the employee that can articulate their thoughts fastest is labeled a rock star.</p>	Lisa Walden Good Company Consulting	Galleon II

	In digital communication, one person groans at the sight of a text message while another cringes when listening to voicemail. Just like that, a message can be misinterpreted, and a whole chain of events is set into motion: people are frustrated, valuable time is lost, and team dynamics sour. This presentation offers concrete communication strategies on how leaders can lean into context and curiosity so that everyone’s voice is heard, and nothing gets lost in translation.		
	Learning Session - 4.3 Electrification; Merits of a Turnkey Model Highland’s mission is to make electric fleets accessible and affordable for all. The Company offers school districts, municipalities, and fleet managers the simplest and most affordable way to electrify fleet vehicles. In this presentation attendees will learn about a new way electrify fleets that is often more cost effective than traditional ownership models	Richard DiMatteo Highland Electric Fleets	Galleon III
	Learning Session – Tech Advanced Driver Assistance System [ADAS]: What to know and prepare for (continued)	Texas State Technical College	Harbor
3:30 PM	EXPO		Exhibit Hall B
5:00 PM	Awards Reception – Sponsored by Sourcewell		Grand Ballroom A
7:00 PM	<i>FREE EVENING</i>		

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Wednesday, September 18, 2024

Time	Event	Speaker	Room
7:30 AM	Registration		
8:00 am	<p>Breakfast & KEYNOTE SPEAKER:</p> <p>SUSTAINABILITY IN TEXAS: CAP METRO'S PROJECT CONNECT</p> <p>The foundation for the future of Austin's mobility is being created now. Breaking a 12-year streak as the country's fastest-growing large metro area, Austin and its surrounding communities slipped into second place between 2022 and 2023. This growth is being mirrored in the growth and expansion of CapMetro. Rail, transit, micro-transit, paratransit, and last mile (bikes and scooters) are all being expanded to confront the challenges of traffic congestion and reduce carbon emissions impacting our climate. CapMetro is uniquely positioned to provide environmental leadership and stewardship through thoughtful and deliberate fleet management decisions. Fleet managers, too, are uniquely positioned to provide the same thoughtful, deliberate, and responsible leadership for their entity or agency. The tool kit you need today is not too different from the one you have used in the past, and today, we will explore what approach, tools, and knowledge you will need to lead your fleet into the future.</p>	<p>DAVE CARR</p> <p>Director, Zero Emissions Bus Programs Capital Metropolitan Transportation Authority</p>	Grand Ballroom A
9:30 – 11:30am	EXPO		Exhibit Hall B
9:30 am	<p>Learning Session - 5.1 Budget Forecasting</p> <p>The many aspects of Budgeting within the Fleet Industry. LO1: As a fleet professional, budget will be used in many ways. This presentation is an overview of the various manners in which budgeting plays an important role in the day-to-day operations of Fleet Management. LO2: The presentation will also assist staff aspiring to become fleet professionals to gain the additional knowledge to take the next step in their fleet career. LO3: All levels of fleet staff can benefit from this presentation, even if you are not currently looking to join the administrative world. This information will help you to understand how typically budgets come about and how they are managed within the fleet and the public environment.</p>	Beth Casillas City of Buckeye, AZ	Galleon I
	<p>Learning Session - 5.2 Emergency and Warning Light Installation</p> <p>We will be discussing the basics of installing warning lights, locations, how to properly wire, run wires, program the flash patterns, switching, fusing etc.</p>	Randy Todaro Ethan Hibbeler Texas Fleet Outfitters	Galleon II
	<p>Learning Session - 5.3 eFleet Working Group: Electrification Insights from Colorado Fleet Professionals</p> <p>In 2022, Drive Clean Colorado (DCC) created the "eFleet Working Group" to support fleet electrification in Colorado by providing a forum where fleet professionals can connect, collaborate, and share electrification experiences</p>	Hunter Woodruff Drive Clean Colorado	Galleon III

	and information. The group is comprised of over 60 fleet and sustainability professionals representing public and private fleets across the state, including local governments, state agencies, and school districts. The group meets every other month at a member fleet facility to discuss topics such as funding opportunities, zero-emission transportation technologies, EV charging infrastructure, procurement strategies, and workforce development. The information shared in this group has not only been beneficial to the member fleets in attendance but has also informed the design and development of programs like DCC's Clean Fleets initiative and state grant opportunities.		
10:30 am	<p>Learning Session - 6.1 Procurement and You! Learning how and why the procurement process is important to you.</p> <p>Understanding the correct way to navigate procurement with the municipalities and beyond. This learning session will show you the best way as a vendor and end user to understand the process of government procurement. It will also show managers the best way to find contracts and cooperatives to support your organization in the buying processes. This topic will also touch on vendor-to-customer relationships and how important they are for effective Fleet Management success for the Vendors and Fleet Managers.</p>	Erick van Hofwegen Maricopa County, AZ	Galleon I
	<p>Learning Session - 6.2 What Can APWA's CFPF certification do for me?</p> <p>The APWA Certified Public Fleet Professional was created by subject matter experts for Fleet Professionals in the Public sector. The purpose of the Certified Public Fleet Professional credential is to promote excellence in fleet management by advancing the knowledge and practice of public fleet professionals to benefit communities through quality fleet services. The program was developed for individuals to advance their careers and provide succession planning opportunities for agencies. The CFPF is for the experienced public fleet management professional and for those with experience in the field who are interested in a credential that will promote a career in public fleet asset management services.</p>	Tim Cass APWA Advocate	Galleon II
	<p>Learning Session - 6.3 The Push for Electric School Buses</p> <p>Attendees of this informative session will gain a comprehensive understanding of the benefits of the growing trend of electric school buses (ESBs) in the United States. As the presenter discusses key details around school bus models, battery electric vehicles (BEVs), charging infrastructure considerations, national trends, and real-world case studies, you will leave better informed around both the rationale and means for transitioning diesel fleets to clean, cost-effective ESB alternatives. Specific benefits include learning about the improved health and environmental gains from reduced emissions, the potential savings for budget-constrained districts from lower fuel and maintenance costs, understanding charging infrastructure capabilities that support and optimize growing EV fleets, and appreciation of national momentum and funding opportunities accelerating adoption.</p>	Brad Lanier ICF	Galleon III
11:30 AM	<p>Lunch sponsored by FleetPros AZ Chapter</p> <p>Preview of FleetPros 2024 Hosted by AZ Chapter</p>		Grand Ballroom A
12:00 PM	Exhibitors Move-out		
12:30 – 2:00pm	<p>Learning Session – 7.1 SHOP TALK LIVE Navigating the Future: Fleet Industry Trends Unveiled</p> <p>Join us for an insightful Q&A session where industry leaders and manufacturers converge to explore what lies beyond the horizon for the</p>		Galleon I

	<p>fleet industry in availability, renewability and sustainability. From alternative fueled vehicles to supply chain challenges, we'll delve into the key trends shaping the landscape in 2024 and beyond. Discover how telematics, autonomous technology, and data analysis tools are revolutionizing fleet management.</p>		
<p>2:30 PM</p>	<p>Closing Reception – POOL PARTY (Hilton)</p> <p>Networking at its finest.</p>		